# FORD MOTABILITY PRICE GUIDE

3 Year Contract Hire Prices

Effective 1 October 2019 - 31st December 2019





Premium Paint and Rear Parking Sensors will be included as Free Options, where not standard, on all new Ford cars contracted through the Motability Scheme by a Ford Authorised Dealer (if not already included as Standard). This offer excludes Exclusive body colours. Where Exclusive colours are available to order, they are at additional cost. For details and availability, refer to the retail price list or consult your Ford Dealer. No cash alternative is available.

Vehicles shown are a Kuga and All-New Focus and are for illustration purposes only.



### FORD MOTABILITY CONTRACT HIRE POLICY

#### **KEY**

DLA, PIF	% AFIP	WP	MS
Advance	Weekly	Advance	Weekly
Payment	Payment	Payment	Payment
£O	T/A	£O	£58.95

#### Where:

**DLA/PIP and AFIP** - Recipients of the Disability Living Allowance - Higher Rate Mobility Supplement, Personal Independence Payments or Armed Forces Independence Payments **WPMS** - Recipients of the War Pensioners Mobility Supplement

Advance Payment - The amount payable at the start of the 3 year Contract Hire period.

**T/A** - Total Weekly Allowance

#### **FUEL CONSUMPTION**

Ø The fuel economy figures quoted throughout this price guide are achieved by following strict EU governed test procedures and are specifically designed to enable customers to compare vehicles from all manufacturers on a like-for-like basis. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load. The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

From 1 September 2017, certain new vehicles will be type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) according (EU) 2017/1151 as last amended, which is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions. From 1 September 2018 the WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure. During NEDC Phase-out, WLTP fuel consumption and CO2 emissions are being correlated back to NEDC. There will be some variance to the previous fuel economy and emissions as some elements of the tests have altered i.e., same car might have different fuel consumption and CO2 emissions.

#### Notes and Conditions

Applications must be received and accepted by Motability Operations Limited between 1st October and 31st December 2019
All vehicles require the total allowance to be committed for the 3 year contract period and any subsequent increases in the allowance are forfeited
Where a monetary value is shown any subsequent increases in the allowance will be paid by the DWP to the recipient
Prices are true and accurate at the time of publishing. Prices change from time to time.
Ford Motor Company Ltd. reserve the right to change prices without prior notification.
Offers available on selected dealer stock only. Please contact a participating Ford dealer for more information

KA+Available from less than Nil Advance Payment2020 Model Year

Model	Engine	Fuel	Transmisson	Euro Stage	DLA, P	PIP & AFIP	WPN	MS	
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø
Studio									
	1.2L Ti-VCT 70PS	Petrol	Manual	Stage 6.2	£0	£59	£O	£59	117
Zetec									
	1.2L Ti-VCT 70PS	Petrol	Manual	Stage 6.2	£O	£60	£O	£60	117
	1.2L Ti-VCT 85PS	Petrol	Manual	Stage 6.2	£O	£61	£O	£61	114
	1.5L TDCi 95PS	Diesel	Manual	Stage 6.2	£O	£61	£O	£61	99
Active									
	1.2L Ti-VCT 85PS	Petrol	Manual	Stage 6.2	£O	£O	£O	£63	129
	1.5L TDCi 95PS	Diesel	Manual	Stage 6.2	£O	£O	£O	£63	108
		On some models regis	stration restrict	ions may apply. P	lease talk to yo	our participating	Ford dealer		

### **KA+ FUEL CONSUMPTION**

The test used to establish fuel consumption and CO2 figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford KA+. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

									(WLTP Figures with	Options)
Engine	Available On	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm	Lowest Performing (MPG)øø	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø
1.2L Ti-VCT 70PS	Studio, Zetec	Stage 6.2	5 Speed	FWD	70PS(52kW)	115	48.7	48.7	5.8	5.8
1.2L Ti-VCT 85PS	Zetec	Stage 6.2	5 Speed	FWD	85PS(63kW)	115	47.9	47.9	5.9	5.9
1.5L TDCi 95PS	Zetec	Stage 6.2	5 Speed	FWD	95PS(70kW)	215	56.5	60.1	5	4.7
1.2L Ti-VCT 85PS	Active	Stage 6.2	5 Speed	FWD	85PS(63kW)	115	43.5	43.5	6.5	6.5
1.5L TDCi 95PS	Active	Stage 6.2	5 Speed	FWD	95PS(70kw)	215	56.5	56.5	5	5

#### øFord test figures.

øø The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.dft.gov.uk.

Page 4 Fuel Consumption Data Effective from: 1st April 2019 Q4 Ford Motability Price List effective from 1st October 2019

# Fiesta 3-door hatchback Available from £NIL Advance Payment

2019.75 Model Year

Model	Engine	Fuel	Transmisson	Euro Stage	DLA, P	IP & AFIP	WP	MS	
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emission (g/km) Ø
Trend									
	1.1L Ti-VCT 85PS Manual	Petrol	Manual	Stage 6.2	£O	£O	£O	£63	114
ST-Line									
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£45	£O	£O	£63	108
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£145	£O	£O	£64	108
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£245	£O	£O	£64	112
	1.0T EcoBoost 100PS *	Petrol	Automatic	Stage 6.2	£245	£O	£O	£64	128
	1.5 TDCi 85PS Manual	Diesel	Manual	Stage 6.3	£295	£O	£O	£65	98
ST-Line X									
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£145	£O	£0	£64	108
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£245	£O	£O	£64	108
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£345	£O	£O	£65	112
	1.0T EcoBoost 100PS*	Petrol	Automatic	Stage 6.2	£345	£O	£O	£65	128
	1.5 TDCi 85PS Manual	Diesel	Manual	Stage 6.3	£345	£O	£O	£65	98

All New Fiesta is available with free of charge Driver Assistance Pack, which includes Active City Stop, where fitted, for applications received and accepted 1 October to 31 December 2019.

\*Driver Assistance Pack is not available on these vehicles

# Fiesta 5-door hatchback Available from £NIL Advance Payment

2019.75 Model Year

Model	Engine	Fuel	Transmisson	Euro Stage		DLA, F	PIP & AFIP	WP	MS	
					Advance Payment (Non DAP)	Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emission (g/km) Ø
rend										
	1.1L Ti-VCT 85PS Manual	Petrol	Manual	Stage 6.2	£O	£O	£O	£O	£63	114
itanium										
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£O	£O	£O	£O	£63	106
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£45	£45	£O	£O	£63	106
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£45	£45	£O	£O	£63	125
	1.5 TDCi 85PS Manual	Diesel	Manual	Stage 6.3	£245	£245	£O	£O	£64	96
itanium X										
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£95	£95	£O	£O	£63	106
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£145	£145	£O	£O	£64	106
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£145	£145	£O	£O	£64	125
	1.5 TDCi 85PS Manual	Diesel	Manual	Stage 6.3	£345	£345	£O	£O	£65	96
T-Line										
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£45	£45	£O	£O	£63	108
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£145	£145	£O	£O	£64	108
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£245	£245	£O	£O	£64	112
	1.0T EcoBoost 100PS*	Petrol	Automatic	Stage 6.2	£245	£245	£O	£O	£64	128
	1.5 TDCi 85PS Manual	Diesel	Manual	Stage 6.3	£295	£295	£O	£O	£65	98
T-Line X										
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£145	£145	£O	£O	£64	108
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£245	£245	£O	£O	£64	108
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£345	£345	£O	£O	£65	112
	1.0T EcoBoost 100PS*	Petrol	Automatic	Stage 6.2	£345	£345	£O	£O	£65	128
	1.5 TDCi 85PS Manual	Diesel	Manual	Stage 6.3	£345	£345	£O	£O	£65	98
ignale										
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£495	£495	£O	£O	£66	107
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£595	£595	£O	£O	£67	112
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£645	£645	£O	£O	£67	127

All New Fiesta exc. Trend is available with free of charge Driver Assistance Pack, which includes Active City Stop, where fitted, for applications received and accepted 1 October to 31 December 2019.

\*Driver Assistance Pack is not available on these vehicles

# Fiesta Active 5-door hatchback Available from £145 Advance Payment

2019.75 Model Year

Model	Engine	ine Fuel	Transmisson	DLA, PIP & AFIP			WPMS				
					Advance Payment (Non DAP)	Advance Payment	Weekly Payment	Advance Payment	Weekly Payment		CO <sub>2</sub>
Active											
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£145	£145	£O	£0	£64		
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£245	£245	£O	£O	£64		
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£195	£195	£O	£O	£64		
	1.5 TDCi 85PS	Diesel	Manual	Stage 6.2	£245	£245	£O	£O	£64		
ctive B&O	Play										
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£145	£145	£O	£O	£64		
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£245	£245	£O	£O	£64		
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£195	£195	£O	£O	£64		
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£345	£345	£O	£O	£65		
	1.5 TDCi 85PS Manual	Diesel	Manual	Stage 6.2	£295	£295	£O	£O	£65		
Active X											
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£195	£195	£O	£0	£64		
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£295	£295	£O	£O	£65		
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£245	£245	£O	£O	£64		
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£495	£495	£O	£O	£66		
	1.5 TDCi 85PS Manual	Diesel	Manual	Stage 6.2	£345	£345	£O	£O	£65		

All New Fiesta exc Trend is available with free of charge Driver Assistance Pack, which includes Active City Stop, where fitted, for applications received and accepted 1 October to 31 December 2019.

### FIESTA FUEL CONSUMPTION

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford Fiesta. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

								Combined F	uel Consumption (	WLTP Figures with	Options)
Engine	Fuel Type	Available On	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm	Lowest Performing (MPG)øø	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø
1.0T EcoBoost 85PS	Petrol	Active 1	Stage 6.2	6 Speed Manual	FWD	85PS (63kW)	170	46.3	46.3	6.1	6.1
1.0T EcoBoost 100PS	Petrol	Titanium, Titanium X, , Active 1, Active B&O, Active X ST-Line, ST- Line X	Stage 6.2	6 Speed Manual	FWD	100PS (73.5kW)	170	46.3	50.4	6.1	5.6
1.0T EcoBoost 100PS	Petrol	Titanium, Titanium X, Active 1, Active B&O, Active X, ST-Line, ST- Line X, Vignale	- Stage 6.2	6 Speed Auto	FWD	100PS (73.5kW)	170	40.4	42.8	7	6.6
1.0T EcoBoost 125PS	Petrol	Titanium, Titanium X, Active 1, Active B&O, Active X, ST-Line, ST- Line X, Vignale	- Stage 6.2	6 Speed Manual	FWD	125PS (92kW)	170	46.3	49.6	6.1	5.7
1.0T EcoBoost 140PS	Petrol	Active 1, Active B&O, Active X, ST-Line, ST-Line X, Vignale	Stage 6.2	6 Speed Manual	FWD	140PS (103kW)	180	46.3	48.7	6.1	5.8
1.1L Ti-VCT 85PS	Petrol	Trend	Stage 6.2	5 Speed Manual	FWD	86PS(63kW)	108	44.8	48.7	6.3	5.8
1.5 TDCi 85PS	Diesel	Titanium, Titanium X, Active 1, Active B&O, Active X, ST-Line, ST- Line X, Vignale	- Stage 6.2	6 Speed Manual	FWD	85PS (63kW)	215	55.4	60.1	5.1	5 4.7

#### Notes

øFord test figures.

øf The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.dft.gov.uk.

Page 8 Fuel Consumption Data Effective from: 1st August 2019 Q4 Ford Motability Price List effective from 1st October 2019

# EcoSport Available from £NIL Advance Payment

2019 Model Year

Model	Engine	Fuel	Transmisson	Euro Stage	DLA, F	PIP & AFIP	WPM	S	
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø
Zetec									
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£O	£O	£O	£63	120
	1.5L EcoBlue 100PS	Diesel	Manual	Stage 6.2	£495	£O	£O	£66	110
Titanium									
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£O	£O	£O	£63	119
	1.0T EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£95	£O	£O	£63	140
	1.5L EcoBlue 100PS	Diesel	Manual	Stage 6.2	£445	£O	£O	£66	110
ST-Line									
	1.0T EcoBoost 100PS (Stock Units Only)	Petrol	Manual	Stage 6.2	£45	£O	£O	£63	120
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£45	£O	£O	£63	119
	1.0T EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£145	£O	£O	£64	140
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£295	£O	£O	£65	119
	1.5 EcoBlue 100PS	Diesel	Manual	Stage 6.2	£295	£O	£O	£65	110
	1.5L EcoBlue 125PS AWD	Diesel	Manual	Stage 6.2	£795	£O	£46	£68	125

On some models registration restrictions may apply. Please talk to your participating Ford dealer

### **ECOSPORT FUEL CONSUMPTION**

The test used to establish fuel consumption and CO2 figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford EcoSport. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load. The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

#### Combined Fuel Consumption (WLTP Figures with Options)

Engine	Available On	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm	Lowest Performing (MPG)øø	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø
1.0L Ford EcoBoost 100PS	Zetec, Titanium, ST-Line	Stage 6.2	6 Speed Manual	FWD	100PS (73kW)	170	39.8	44.1	7.1	6.4
1.0L Ford EcoBoost 125PS	Zetec, Titanium, ST-Line	Stage 6.2	6 Speed Manual	FWD	125PS (92kW)	170 (200)	39.8	44.1	7.1	6 6.4
1.0L Ford EcoBoost 125PS	Zetec, Titanium, ST-Line	Stage 6.2	Automatic	FWD	125PS (92kW)	170 (200)	34.4	38.7	8.2	7.3
1.0L Ford EcoBoost 140PS	Titanium, ST-Line	Stage 6.2	6 Speed Manual	FWD	140PS(103kW)	180(200)	39.8	43.5	7.1	6.5
1.5L Ford EcoBlue 100PS	Zetec, Titanium, ST-Line	Stage 6.2 + DPF	6 Speed Manual	FWD	100PS (73kW)	215	48.7	56.5	5.8	5
1.5L Ford EcoBlue 125PS	Titanium, ST-Line	Stage 6.2 + DPF	6 Speed Manual	FWD	125PS (92kW)	300	48.7	53.3	5.8	5.3
1.5L Ford EcoBlue 125PS Notes	Titanium, ST-Line	Stage 6.2 + DPF	6 Speed Manual	AWD	125PS (92kW)	300	42.2	47.1	6.7	6

øFord test figures.

ø The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.dft.gov.uk.

Page 10 Fuel Consumption Data Effective from: 1st August 2019 Q4 Ford Motability Price List effective from 1st October 2019

### Focus Hatchback Available from £45 Advance Payment

2019.75 Model Year

Model	Engine	Fuel	Transmisson	Euro Stage	DLA, F	PIP & AFIP	٧	VPMS	
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø
etec									
	1.0L EcoBoost 100PS	Petrol	Manual	Stage 6.2	£195	£O	£O	£64	107
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£295	£O	£O	£65	107
	1.0T EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£345	£0	£O	£65	126
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£45	£O	£O	£63	93
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£295	£O	£O	£65	109
T-Line									
	1.0L EcoBoost 125PS	Petrol	Manual	Stage 6.2	£345	£O	£O	£65	107
	1.0L EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£445	£0	£O	£66	126
	1.5L EcoBoost 150PS	Petrol	Manual	Stage 6.2	£595	£O	£O	£67	121
	1.5L EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£645	£O	£O	£67	133
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£295	£O	£O	£65	93
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£395	£O	£O	£65	110
	2.0L EcoBlue 150PS	Diesel	Manual	Stage 6.2	£1,645	£0	£533	£O	114
	2.0L EcoBlue 150PS	Diesel	Automatic	Stage 6.2	£1,845	£O	£733	£O	114
T-Line X									
	1.0L EcoBoost 125PS	Petrol	Manual	Stage 6.2	£695	£O	£O	£67	114
	1.0L EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£895	£O	£55	£68	131
	1.0L EcoBoost 150PS (Stock Only Units)	Petrol	Automatic	Stage 6.2	£945	£O	£105	£68	138
	1.5L EcoBoost 182PS	Petrol	Manual	Stage 6.2	£1,045	£0	£205	£68	126
	1.5L EcoBoost 182PS	Petrol	Automatic	Stage 6.2	£1,295	£0	£183	£O	137
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£645	£0	£O	£67	99
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£745	£O	£O	£68	115
	2.0L EcoBlue 150PS	Diesel	Manual	Stage 6.2	£1,695	£O	£583	£O	116
	2.0L EcoBlue 150PS	Diesel	Automatic	Stage 6.2	£1,945	£O	£833	£O	121
itanium									
	1.0L EcoBoost 125PS	Petrol	Manual	Stage 6.2	£345	£O	£O	£65	107
	1.0L EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£445	£O	£O	£66	126
	1.5L EcoBoost 150PS	Petrol	Manual	Stage 6.2	£595	£O	£O	£67	121
	1.5L EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£645	£O	£O	£67	133
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£295	£O	£O	£65	93
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£395	£O	£O	£65	109
tanium X									
	1.0L EcoBoost 125PS	Petrol	Manual	Stage 6.2	£495	£O	£O	£66	107
	1.0L EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£595	£O	£O	£67	126
	1.5L EcoBoost 150PS	Petrol	Manual	Stage 6.2	£745	£O	£O	£68	121
	1.5L EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£745	£O	£O	£68	133
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£445	£O	£O	£66	93
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£545	£O	£O	£66	109
	2.0L EcoBlue 150PS	Diesel	Manual	Stage 6.2	£1,495	£O	£383	£O	114

Page 11 Q4 Ford Motability Price List effective from 1st October 2019

### Focus Estate Available from £245 Advance Payment

Model	Engine	Fuel	Transmisson	Euro Stage	DLA, PIF	& AFIP	WF	MS	
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emission (g/km) Ø
etec									
	1.0L EcoBoost 100PS	Petrol	Manual	Stage 6.2	£445	£O	£O	£66	107
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£495	£O	£O	£66	108
	1.0T EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£545	£O	£O	£66	130
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£245	£O	£O	£64	97
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£495	£O	£O	£66	115
T-Line									
	1.0L EcoBoost 125PS	Petrol	Manual	Stage 6.2	£545	£O	£O	£66	108
	1.0L EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£645	£O	£O	£67	130
	1.5L EcoBoost 150PS	Petrol	Manual	Stage 6.2	£795	£O	£46	£68	125
	1.5L EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£845	£O	£5	£68	134
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£495	£O	£O	£66	97
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£595	£O	£O	£67	116
	2.0L EcoBlue 150PS	Diesel	Manual	Stage 6.2	£1,845	£O	£733	£O	117
	2.0L EcoBlue 150PS	Diesel	Automatic	Stage 6.2	£2,045	£O	£933	£O	116
Γ-Line X									
	1.0L EcoBoost 125PS	Petrol	Manual	Stage 6.2	£895	£O	£55	£68	114
	1.0L EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£1,095	£O	£255	£68	135
	1.5L EcoBoost 182PS	Petrol	Manual	Stage 6.2	£1,245	£O	£133	£O	129
	1.5L EcoBoost 182PS	Petrol	Automatic	Stage 6.2	£1,495	£O	£383	£O	137
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£845	£O	£5	£68	103
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£945	£O	£105	£68	122
	2.0L EcoBlue 150PS	Diesel	Manual	Stage 6.2	£1,895	£O	£783	£O	119
	2.0L EcoBlue 150PS	Diesel	Automatic	Stage 6.2	£2,145	£O	£1,033	£O	122
tanium									
	1.0L EcoBoost 125PS	Petrol	Manual	Stage 6.2	£545	£O	£O	£66	108
	1.0L EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£645	£O	£O	£67	130
	1.5L EcoBoost 150PS	Petrol	Manual	Stage 6.2	£795	£O	£46	£68	124
	1.5L EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£845	£O	£5	£68	134
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£495	£O	£O	£66	97
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£595	£O	£O	£67	115
tanium X									
	1.0L EcoBoost 125PS	Petrol	Manual	Stage 6.2	£695	£O	£O	£67	108
	1.0L EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£795	£O	£46	£68	130
	1.5L EcoBoost 150PS	Petrol	Manual	Stage 6.2	£945	£O	£105	£68	124
	1.5L EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£945	£O	£105	£68	134
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£745	£O	£03	£68	115
	2.0L EcoBlue 150PS	Diesel	Manual	Stage 6.2	£1,695	£O	£583	£0	117
	2.0L EcoBlue 150PS	Diesel	Automatic	Stage 6.2	£1,945	£O	£833	£O	116

# All-New Focus Active 5 door Available from £295 Advance Payment

Model	Engine	Fuel	Transmisson	Euro Stage	DLA, PIP & AFIP		WPMS		
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø
Active									
	1.0L EcoBoost 125PS	Petrol	Manual	Stage 6.2	£445	£O	£0	£66	107
	1.0L EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£545	£O	£O	£66	126
	1.5L EcoBoost 150PS	Petrol	Manual	Stage 6.2	£695	£O	£O	£67	121
	1.5L EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£745	£O	£O	£68	133
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£295	£O	£O	£65	93
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£395	£O	£O	£65	110
Active X									
	1.0L EcoBoost 125PS	Petrol	Manual	Stage 6.2	£695	£O	£0	£67	110
	1.0L EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£895	£O	£55	£68	128
	1.5L EcoBoost 150PS	Petrol	Manual	Stage 6.2	£745	£O	£O	£68	123
	1.5L EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£945	£O	£105	£68	136
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£645	£O	£O	£67	96
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£695	£O	£0	£67	112
	2.0L EcoBlue 150PS	Diesel	Manual	Stage 6.2	£1,695	£O	£583	£O	115
	2.0L EcoBlue 150PS	Diesel	Automatic	Stage 6.2	£1,745	£O	£633	£O	117

# All-New Focus Active Estate Available from £495 Advance Payment

Model	Engine	Fuel	Transmisson	Euro Stage	DLA, PIF	% AFIP	WP	MS	
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emission (g/km) Ø
ctive									
	1.0L EcoBoost 125PS	Petrol	Manual	Stage 6.2	£645	£0	£O	£67	108
	1.0L EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£745	£O	£O	£68	130
	1.5L EcoBoost 150PS	Petrol	Manual	Stage 6.2	£895	£O	£55	£68	125
	1.5L EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£945	£O	£105	£68	134
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£495	£O	£O	£66	97
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£595	£0	£0	£67	116
tive X									
	1.0L EcoBoost 125PS	Petrol	Manual	Stage 6.2	£895	£0	£55	£68	111
	1.0L EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£1,095	£0	£255	£68	132
	1.5L EcoBoost 150PS	Petrol	Manual	Stage 6.2	£945	£0	£105	£68	127
	1.5L EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£1,145	£O	£33	£O	136
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£845	£O	£5	£68	100
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£895	£O	£55	£68	119
	2.0L EcoBlue 150PS	Diesel	Manual	Stage 6.2	£1,895	£O	£783	£O	118
	2.0L EcoBlue 150PS	Diesel	Automatic	Stage 6.2	£1,945	£O	£833	£O	119

### FOCUS FUEL CONSUMPTION

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford Focus. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

								Combined Fuel Consumption (WLTP Figures with Options)			
Engine	Fuel Type	Available On	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm (with overboost)	Lowest Performing (MPG)øø	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø
1.0L Ford EcoBoost 100PS	Petrol	Zetec	Euro 6d TEMP	6 Speed Manual	FWD	100PS (74kW)	170	44.1	50.4	6.4	5.6
1.0L Ford EcoBoost 125PS	Petrol	Zetec, ST-Line, ST-Line X, Active, Active X, Titanium, Titanium X	Euro 6d TEMP	6 Speed Manual	FWD	125PS (92kW)	170 (200)	44.1	49.6	6.4	5.7
1.0L Ford EcoBoost 125PS	Petrol	Zetec, ST-Line, ST-Line X, Active, Active X, Titanium, Titanium X	Euro 6d TEMP	8 Speed Automatic	FWD	125PS (92kW)	170 (200)	37.7	42.8	7.5	6.6
1.5L Ford EcoBoost 150PS	Petrol	ST-Line, Active, Active X, Titanium, Titanium X	Euro 6d TEMP	6 Speed Manual	FWD	150PS (110kW)	240	41.5	46.3	6.8	6.1
1.5L Ford EcoBoost 150PS	Petrol	ST-Line, Active, Active X, Titanium, Titanium X	Euro 6d TEMP	8 Speed Automatic	FWD	150PS (110kW)	240	38.2	40.9	7.4	6.9
1.5L Ford EcoBoost 182PS	Petrol	ST-Line X	Euro 6d TEMP	6 Speed Manual	FWD	182PS (134kW)	240	41.5	44.1	6.8	6.4
1.5L Ford EcoBoost 182PS	Petrol	ST-Line X	Euro 6d TEMP	8 Speed Automatic	FWD	182PS (134kW)	240	38.7	39.8	7.3	7.1
1.5L Ford EcoBlue 120PS	Diesel	Zetec, ST-Line, ST-Line X, Active, Active X. Titanium, Titanium X	Euro 6d TEMP	6 Speed Manual	FWD	120PS (88kW)	300	55.4	62.8	5.1	4.5
1.5L Ford EcoBlue 120PS	Diesel	Zetec, ST-Line, ST-Line X, Active, Active X, Titanium, Titanium X	Euro 6d TEMP	8 Speed Automatic	FWD	120PS (88kW)	300	49.6	54.3	5.7	5.2
2.0L Ford EcoBlue 150PS	Diesel	ST-Line, ST-Line X, Active X, Titanium, Titanium X	Euro 6d TEMP	6 Speed Manual	FWD	150PS (110kW)	370	52.3	57.6	5.4	4.9
2.0L Ford EcoBlue 150PS	Diesel	ST-Line, ST-Line X, Active X, Titanium, Titanium X	Euro 6d TEMP	8 Speed Automatic	FWD	150PS (110kW)	370	44.1	51.4	6.4	5.5

#### Notes

øFord test figures.

øø The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range or can be downloaded under http://carfueldata.dft.gov.uk.

### C-MAX Available from £ Nil Advance Payment

2019.25 Model Year (Stock only)

Model	Engine	Fuel	Transmisson	Euro Stage	DLA, PII	P & AFIP	WF	PMS	
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emission: (g/km) Ø
etec (Sto	ck Units Only)								
	1.0T EcoBoost 100PS ACS	Petrol	Manual	Stage 6.2	£O	£O	£O	£63	127
	1.0T EcoBoost 125PS ACS	Petrol	Manual	Stage 6.2	£45	£O	£O	£63	129
	1.5T EcoBoost 150PS Auto	Petrol	Automatic	Stage 6.2	£95	£O	£O	£63	174
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£395	£O	£O	£65	125
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£995	£0	£155	£68	124
etec + Na	vigation (Stock Units Only)								
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£O	£O	£O	£63	127
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£45	£O	£0	£63	129
	1.5T EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£95	£O	£0	£63	174
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£395	£O	£0	£65	125
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£995	£0	£155	£68	124
itanium (S	Stock Units Only)								
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£45	£O	£O	£63	130
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£95	£O	£O	£63	131
	1.5T EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£195	£O	£O	£64	176
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£495	£O	£O	£66	127
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£1,245	£O	£133	£O	132
itanium +	Navigation (Stock Units Only)								
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£45	£O	£O	£63	130
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£95	£O	£O	£63	131
	1.5T EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£195	£O	£0	£64	176
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£495	£O	£O	£66	127
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£1,245	£O	£133	£O	132
itanium X	(Stock Units Only)								
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£395	£O	£O	£65	131
	1.5T EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£495	£O	£O	£66	176
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£695	£O	£O	£67	127
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£1,295	£O	£183	£O	132
itanium X	+ Navigation (Stock Units Only)								
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£395	£O	£O	£65	131
	1.5T EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£495	£0	£0	£66	176
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£695	£O	£O	£67	127

Page 16 Q4 Ford Motability Price List effective from 1st October 2019

### Grand C-MAX Available from £295 Advance Payment

2019.25 Model Year (Stock only)

Model	Engine	Fuel	Transmisson	Euro Stage	DLA, PII	P & AFIP	WF	PMS	
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emi:
etec (Sto	ck Units Only)								
	1.0T EcoBoost 100PS ACS	Petrol	Manual	Stage 6.2	£295	£O	£O	£65	133
	1.0T EcoBoost 125PS ACS	Petrol	Manual	Stage 6.2	£345	£O	£O	£65	134
	1.5T EcoBoost 150PS Auto	Petrol	Automatic	Stage 6.2	£395	£O	£O	£65	179
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£695	£O	£O	£67	131
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£1,395	£O	£283	£O	136
etec + Na	vigation (Stock Units Only)								
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£295	£O	£O	£65	133
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£345	£O	£O	£65	134
	1.5T EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£395	£O	£O	£65	179
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£695	£O	£O	£67	131
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£1,395	£O	£283	£O	136
tanium (	Stock Units Only)								
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£395	£O	£O	£65	136
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£545	£O	£O	£66	136
	1.5T EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£595	£O	£O	£67	182
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£945	£O	£105	£68	134
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£1,595	£O	£483	£O	145
tanium +	Navigation (Stock Units Only)								
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£395	£O	£O	£65	136
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£545	£O	£O	£66	136
	1.5T EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£595	£O	£O	£67	182
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£945	£O	£105	£68	134
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£1,595	£O	£483	£O	145
tanium X	(Stock Units Only)								
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£1,095	£O	£255	£68	136
	1.5T EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£1,145	£O	£33	£O	182
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£1,245	£O	£133	£O	134
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£1,695	£O	£583	£O	145
tanium X	+ Navigation (Stock Units Only)								
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£1,095	£O	£255	£68	136
	1.5T EcoBoost 150PS	Petrol	Automatic	Stage 6.2	£1,145	£O	£33	£O	182
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£1,245	£O	£133	£O	134
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£1,695	£O	£583	£O	145

### **C-MAX FUEL CONSUMPTION**

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford C-MAX. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

Combined Fuel Consu								uel Consumption (	WLTP Figures with	Options)	
Engine	Fuel Type	Available On	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm	Lowest Performing (MPG)øø	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø
		C-MAX									
1.0L Ford EcoBoost 100PS	Petrol	Zetec, Titanium	Stage 6.2	6 Speed Manual	FWD	100PS (74kW)	170	37.2	42.2	7.6	6.7
1.0L Ford EcoBoost 125PS	Petrol	Zetec, Titanium, Titanium X	Stage 6.2	6 Speed Manual	FWD	125PS (92kW)	170	37.2	42.2	7.6	6.7
1.5L Ford EcoBoost 150PS	Petrol	Zetec, Titanium, Titanium X	Stage 6.2	6 Speed Automatic	FWD	150PS (110kW)	240	30.4	33.6	9.3	8.4
1.5L TDCi 120PS	Diesel	Zetec, Titanium, Titanium X	Stage 6.2	6 Speed Manual	FWD	120PS (88kW)	270	42.8	48.7	6.6	5.8
1.5L TDCi 120PS	Diesel	Zetec, Titanium, Titanium X	Stage 6.2	6 Speed Automatic	FWD	120PS (88kW)	300	41.5	46.3	6.8	6.1
		Grand C-MAX									
1.0L Ford EcoBoost 100PS	Petrol	Zetec, Titanium	Stage 6.2	6 Speed Manual	FWD	100PS (74kW)	170	37.2	39.8	7.6	7.1
1.0L Ford EcoBoost 125PS	Petrol	Zetec, Titanium, Titanium X	Stage 6.2	6 Speed Manual	FWD	125PS (92kW)	170	37.2	39.8	7.6	7.1
1.5L Ford EcoBoost 150PS	Petrol	Zetec, Titanium, Titanium X	Stage 6.2	6 Speed Automatic	FWD	150PS (110kW)	240	30.4	32.1	9.3	8.8
1.5L TDCi 120PS	Diesel	Zetec, Titanium, Titanium X	Stage 6.2	6 Speed Manual	FWD	120PS (88kW)	270	42.8	45.6	6.6	6.2
1.5L TDCi 120PS	Diesel	Zetec, Titanium, Titanium X	Stage 6.2	6 Speed Automatic	FWD	120PS (88kW)	300	41.5	44.1	6.8	6.4

#### Notes

øFord test figures.

ø The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.dft.gov.uk.

Page 18 Fuel Consumption Data Effective from: 1st April 2019 Q4 Ford Motability Price List effective from 1st October 2019

### Kuga Available from £95 Advance Payment

2019.75 Model Year (Stock Only)

Model	Engine	Fuel	Transmisson	Euro Stage	DLA, F	PIP & AFIP	WF	MS	
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) @
etec (Sto	ck units only)								
	1.5T Eco 120 FWD	Petrol	Manual	Stage 6.2	£245	£O	£0	£64	160
	1.5T Eco 150 FWD	Petrol	Manual	Stage 6.2	£245	£O	£O	£64	164
	1.5T Eco 150 FWD Auto	Petrol	Automatic	Stage 6.2	£695	£O	£O	£67	201
	1.5 TDCi 120PS FWD (Stock units only)	Diesel	Manual	Stage 6.2	£95	£O	£O	£63	137
	2.0 TDCi 150PS AWD	Diesel	Manual	Stage 6.2	£1,045	£O	£205	£68	166
	2.0 TDCi 150PS AWD	Diesel	Automatic	Stage 6.2	£1,645	£O	£533	£O	165
tanium Ed	dition (Stock units only)								
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Manual	Stage 6.2	£545	£O	£O	£66	164
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Automatic	Stage 6.2	£895	£O	£55	£68	201
	1.5T EcoBoost 176PS AWD	Petrol	Automatic	Stage 6.2	£1,045	£O	£205	£68	208
	1.5 TDCi 120PS FWD (Stock units only)	Diesel	Manual	Stage 6.2	£295	£O	£O	£65	137
	2.0TDCi 120PS FWD	Diesel	Automatic	Stage 6.2	£545	£O	£O	£66	165
	2.0 TDCi 150PS FWD	Diesel	Manual	Stage 6.2	£445	£O	£O	£66	152
	2.0 TDCi 180PS AWD	Diesel	Manual	Stage 6.2	£1,145	£O	£33	£O	166
	2.0 TDCi 180PS AWD	Diesel	Automatic	Stage 6.2	£1,495	£O	£383	£O	165
anium X	Edition (Stock units only)								
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Manual	Stage 6.2	£795	£O	£46	£68	160
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Automatic	Stage 6.2	£1,095	£O	£255	£68	202
	1.5T EcoBoost 176PS AWD	Petrol	Automatic	Stage 6.2	£1,245	£O	£133	£O	205
	1.5 TDCi 120PS FWD (Stock units only)	Diesel	Manual	Stage 6.2	£395	£O	£O	£65	136
	2.0TDCi 120PS FWD	Diesel	Automatic	Stage 6.2	£695	£O	£O	£67	160
	2.0 TDCi 150PS FWD	Diesel	Manual	Stage 6.2	£695	£O	£O	£67	143
	2.0 TDCi 180PS AWD	Diesel	Manual	Stage 6.2	£1,595	£O	£483	£O	161
	2.0 TDCi 180PS AWD	Diesel	Automatic	Stage 6.2	£1,595	£O	£483	£O	161
-Line (St	tock units only)								
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Manual	Stage 6.2	£445	£O	£O	£66	164
	1.5T EcoBoost 150PS FWD (5/S)	Petrol	Automatic	Stage 6.2	£895	£O	£55	£68	201
	1.5T EcoBoost 176PS AWD	Petrol	Automatic	Stage 6.2	£1,045	£O	£205	£68	208
	1.5 TDCi 120PS FWD (Stock units only)	Diesel	Manual	Stage 6.2	£145	£O	£O	£64	137
	2.0TDCi 120PS FWD	Diesel	Automatic	Stage 6.2	£445	£O	£0	£66	165
	2.0 TDCi 150PS FWD	Diesel	Manual	Stage 6.2	£395	£O	£O	£65	152
	2.0 TDCi 180PS AWD	Diesel	Manual	Stage 6.2	£1,395	£O	£283	£O	166
	2.0 TDCi 180PS AWD	Diesel	Automatic	Stage 6.2	£1,795	£O	£683	£O	165
Γ-Line Edi	ition (Stock units only)								
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Manual	Stage 6.2	£995	£O	£155	£68	160
	1.5T EcoBoost 150PS FWD (3/3)	Petrol	Automatic	Stage 6.2	£1,245	£O	£133	£O	202
	1.5T EcoBoost 176PS AWD	Petrol	Automatic	Stage 6.2	£1,295	£O	£183	£O	205
	1.5 TDCi 120PS FWD (Stock units only)	Diesel	Manual	Stage 6.2	£645	£O	£O	£67	136
	2.0TDCi 120PS FWD	Diesel	Automatic	Stage 6.2	£1,195	£O	£83	£O	160
	2.0 TDCi 150PS FWD	Diesel	Manual	Stage 6.2	£895	£O	£55	£68	144
	2.0 TDCi 180PS AWD	Diesel	Manual	Stage 6.2	£1,095	£O	£255	£68	161
	2.0 TDCi 180PS AWD	Diesel	Automatic	Stage 6.2	£1,695	£O	£583	£O	161
anale (St	ock units only)								
, ,0.	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Automatic	Stage 6.2	£1,945	£O	£833	£O	201
	1.5T EcoBoost 150F3 FWD (3/3)	Petrol	Automatic	Stage 6.2	£1,945	£O	£833	£O	208
	2.0 TDCi 150PS FWD	Diesel	Manual	Stage 6.2	£1,945	£O	£833	£O	152

Kuga Zetec is eligible for free of charge Appearance Pack worth £425, where fitted, for applications received and accepted 1 October to 31 December 2019

Kuga Titanium Edition, Titanium X Edition, ST-Line, ST-Line X Edition and Vignale are eligible for free of charge Active City Stop, where fitted, for applications received and accepted 1 October to 31

December 2019

On some models registration restrictions may apply. Please talk to your participating Ford dealer

Page 19 Q4 Ford Motability Price List effective from 1st October 2019

### **KUGA FUEL CONSUMPTION**

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford Kuga. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

								Combined Fuel Consuption (WLTP Figures with Options)			
Engine	Fuel Type	Available On	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm	Lowest Performing (MPG)øø	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø
1.5L Ford EcoBoost 120PS	Petrol	Zetec	Stage 6.2	6 Speed Manual	FWD	120PS (88kW)	240.0	34.9	35.3	8.1	8.0
1.5L Ford EcoBoost 150PS	Petrol	Zetec, Titanium Edition, Titanium X Edition, ST-Line, ST-Line Edition	Stage 6.2	6 Speed Manual	FWD	150PS (110kW)	240.0	34.4	35.8	8.2	7.9
1.5L Ford EcoBoost 150PS	Petrol	Zetec, Titanium Edition, Titanium X Edition, ST-Line, ST-Line Edition, Vignale	Stage 6.2	6 Speed Automatic	FWD	150PS (110kW)	240.0	29.4	30.7	9.6	9.2
1.5L Ford EcoBoost 176PS	Petrol	Zetec, Titanium Edition, Titanium X Edition, ST-Line, ST-Line Edition, Vignale	Stage 6.2	6 Speed Automatic	AWD	176PS (129kW)	240.0	28.8	29.1	9.8	9.7
1.5L TDCi 120PS	Diesel	Zetec, Titanium Edition, Titanium X Edition, ST-Line, ST-Line Edition	Stage 6.2	6 Speed Manual	FWD	120PS (88kW)	270.0	44.1	46.3	6.4	6.1
2.0L TDCi 120PS	Diesel	Zetec, Titanium Edition, Titanium X Edition, ST-Line, ST-Line Edition	Stage 6.2	6 Speed PowerShift Automatic	FWD	120PS (88kW)	310.0	39.2	40.4	7.2	7.0
2.0L TDCi 150PS	Diesel	Titanium Edition, Titanium X Edition, S	Stage 6.2	6 Speed Manual	FWD	150PS (110kW)	370.0	42.8	43.5	6.6	6.5
2.0L TDCi 150PS	Diesel	Zetec	Stage 6.2	6 Speed Manual	AWD	150PS (110kW)	370	39.2	39.2	7.2	7.2
2.0L TDCi 150PS	Diesel	Zetec	Stage 6.2	6 Speed PowerShift Automatic	AWD	150PS (110kW)	370	37.2	37.2	7.6	7.6
2.0L TDCi 180PS	Diesel	Titanium Edition, Titanium X Edition, ST-Line, ST-Line Edition	Stage 6.2	6 Speed Manual	AWD	180PS (132kW)	400	35.3	37.7	8.0	7.5
2.0L TDCi 180PS 2.0L TDCi 120PS Notes	Diesel	Titanium Edition, Titanium X Edition, ST-Line, ST-Line Edition	Stage 6.2	6 Speed PowerShift Automatic	AWD	180PS (132kW)	400	36.7	38.7	7.7	7.3

M6 = 6-Speed Manual, MPS6 = 6-Speed PowerShift (twin clutch) Automatic, A6 = 6-Speed Automatic

Page 20 Fuel Consumption Data Effective from: 8th April 2019 Q4 Ford Motability Price List effective from 1st October 2019

<sup>\*</sup>In 4th gear, «Ford test figures. The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.taff.gov.uk.

# Mondeo Available from £1,895 Advance Payment

Model Engine	Fuel	Transmisson	Euro Stage	DLA, PIP & AFIP		WPMS		
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø
Titanium Edition								
2.0L Hybrid 187PS Auto 4 door (17" Wheel)	Petrol/Electric Hybrid	Automatic	Stage 6.2	£1,895	£O	£771	£O	98
2.0L Hybrid 187PS Auto 4 door (18" Wheel)	Petrol/Electric Hybrid	Automatic	Stage 6.2	£1,995	£O	£871	£O	108

# Mondeo Estate Available from £2,095 Advance Payment

Model	Engine	Fuel	Transmisson	Euro Stage	DLA, PIP & AFIP		WPMS			
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment		CO <sub>2</sub> Emissions (g/km) Ø
Titanium Ed	dition									
	2.0L Hybrid 187PS Auto (17" Wheel)	Petrol/Electric Hybrid	Automatic	Stage 6.2	£2,095	£O	£970	£O		103
	2.0L Hybrid 187PS Auto (18" Wheel)	Petrol/Electric Hybrid	Automatic	Stage 6.2	£2,195	£O	£1,083	£O		113

### MONDEO FUEL CONSUMPTION

Fuel, performance and emissions

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the CO2 figure shown will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

				Combined Fu	el Consuption (WL	TP Figures with No	Options)
Engine	Available on	Transmission	Drive	Lowest Performing (MPG)	Highest Performing (MPG)	Lowest Performing (L/100km)	Highest Performing (L/100km)
2.0L TiVCT Hybrid Electric Vehicle 187PS	Titanium Edition HEV	6 Speed Auto	FWD	40.9	52.3	6.9	5.4

#### Notes

øø The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.dft.gov.uk.

<sup>\*</sup>In 4th gear. øFord test figures.

# S-MAX Available from £2,495 Advance Payment

Model	Engine	Fuel	Transmisson	Euro Stage	DLA, PIP & AFIP		WPMS			
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment		CO <sub>2</sub> Emissions (g/km) Ø
Titanium										
	2.0 EcoBlue 150PS	Diesel	Manual	Stage 6.2	£2,495	£O	£1,383	£O		132
	2.0 EcoBlue 150PS	Diesel	Automatic	Stage 6.2	£2,695	£O	£1,583	£O		139
ST-Line										
	2.0 Ecoblue 190PS FWD Auto	Diesel	Automatic	Stage 6.2	£2,695	£O	£1,583	£O		139

### S-MAX FUEL CONSUMPTION

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford S-MAX. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

							Combined Fuel Consumption (WLTP Figures with Options)				
Engine	Fuel Type	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm	Lowest Performing (MPG)øø	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø	
1.5L Ford EcoBoost 165PS	Petrol	Stage 6.2	6 Speed Manual	FWD	165PS (121kW)	242	26.6	38.7	10.6	7.3	
2.0L Ford EcoBlue 120PS	Diesel	Stage 6.2 + DPF	6 speed Manual	FWD	120PS (88kW)	340	39.8	53.3	7.1	5.3	
2.0L Ford EcoBlue 150PS	Diesel	Stage 6.2 + DPF	6 speed Manual	FWD	150PS (110kW)	350	39.8	53.3	7.1	5.3	
2.0L Ford EcoBlue 150PS	Diesel	Stage 6.2 + DPF	6 speed Manual	AWD	150PS (110kW)	370	35.8	50.4	7.9	5.6	
2.0L Ford EcoBlue 150PS	Diesel	Stage 6.2 + DPF	8 speed Automatic	FWD	150PS (110kW)	350	34	50.4	8.3	5.6	
2.0L Ford EcoBlue 190PS	Diesel	Stage 6.2 + DPF	6 speed Manual	FWD	190PS (140kW)	400	38.7	51.4	7.3	5.5	
2.0L Ford EcoBlue 190PS	Diesel	Stage 6.2 + DPF	8 speed Automatic	FWD	190PS (140kW)	400	35.3	48.7	8	5.8	

#### Notes

øFord test figures.

ø The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.dft.gov.uk.

# Galaxy Available From £1,995 Advance Payment

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø
Titanium									
	2.0 Ecoblue 150PS	Diesel	Manual	Stage 6.2	£1,995	£O	£883	£O	134
	2.0 Ecoblue 150PS	Diesel	Automatic	Stage 6.2	£2,295	£O	£1,183	£O	140
	2.0 Ecoblue 190PS	Diesel	Automatic	Stage 6.2	£2,995	£O	£1,883	£O	137

#### **GALAXY FUEL CONSUMPTION**

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford Galaxy. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

								Combined Fuel Consumption (WLTP Figures with Options)					
Engine	Fuel Type	Available On	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm	Lowest Performing (MPG)øø	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø		
1.5L Ford EcoBoost 165PS	Petrol	Titanium	Stage 6.2	6 Speed Manual	FWD	165PS (121kW)	242	26.6	38.2	10.6	7.4		
2.0L Ford EcoBlue 150PS	Diesel	Titanium	Stage 6.2 + DPF	6 speed Manual	FWD	150PS (110kW)	350	39.2	52.3	7.2	5.4		
2.0L Ford EcoBlue 150PS	Diesel	Titanium	Stage 6.2 + DPF	8 speed Automatic	FWD	150PS (110kW)	350	33.6	49.6	8.4	5.7		
2.0L Ford EcoBlue 190PS	Diesel	Titanium	Stage 6.2 + DPF	6 speed Manual	FWD	190PS (140kW)	400	39.2	52.3	7.2	5.4		
2.0L Ford EcoBlue 190PS	Diesel	Titanium	Stage 6.2 + DPF	8 speed Automatic	FWD	190PS (140kW)	400	35.8	47.9	7.9	5.9		

#### Notes

øFord test figures.

øø The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.dft.gov.uk.

Page 27 Fuel Consumption Data Effective from: 1st April 2019 Q4 Ford Motability Price List effective from 1st October 2019

# Tourneo Courier Available from £Nil Advance Payment

2020 Model Year

Model	Engine	Fuel	Transmisson	Euro Stage	DLA, PIP & AFIP		WPMS		
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø
Zetec									
	1.5 100PS Ford EcoBlue	Diesel	Manual	Stage 6.2	£O	£O	£0	£63	117
Titanium									
	1.5 100PS Ford EcoBlue	Diesel	Manual	Stage 6.2	£45	£O	£0	£63	117

### TOURNEO COURIER FUEL CONSUMPTION

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford Tourneo Courier. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

Engine	Euro Stage	Trans	Maximum Power PS (kW)	Torque Nm (Nm with overboost)	CO <sub>2</sub> Emissions (g/km) Ø	Urban	Extra Urban	Combined
5 Door Diesel								
1.5L TDC1100PS	Stage 6.2	6 Speed Manual	100 PS (75KW)	215 Nm	112	61.4 (4.6)	68.9 (4.1)	65.7 (4.3)

øFord test figures. øFord test figures.

 $\phi$ 0 The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. MLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.oft.gov.uk.

Page 29 Fuel Consumption Data Effective from: 12th July 2019 Q4 Ford Motability Price List effective from 1st October 2019

# Tourneo Connect Available from £NIL Advance Payment

Model	Engine	Fuel	Transmisson	Euro Stage	DLA, PIP & AFIP		WPI	WPMS		
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment		CO <sub>2</sub> Emissions (g/km) Ø
Zetec										
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£O	£O	£O	£63		118
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£495	£0	£O	£66		130
Titanium										
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£295	£O	£O	£65		118
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£595	£O	£O	£67		130

# Grand Tourneo Connect Available from £495 Advance Payment

Model	Engine	Fuel	Transmisson	Euro Stage	DLA, PIP & AFIP		WPI		
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO2 Emissions (g/km) Ø
Zetec									
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£495	£O	£0	£66	122
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£1,195	£O	£83	£O	135
Zetec Delet	e Third Row Seats								
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£495	£O	£0	£66	122
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£1,195	£O	£83	£O	135
Titanium									
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£695	£O	£O	£67	122
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£1,395	£O	£283	£O	135
Titanium De	elete Third Row Seats								
	1.5L EcoBlue 120PS	Diesel	Manual	Stage 6.2	£695	£O	£0	£67	122
	1.5L EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£1,395	£O	£283	£O	135

### TOURNEO CONNECT FUEL CONSUMPTION

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford Tourneo Connect. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

								Combined Fuel Consuption (WLTP Figures with Options)					
Engine	Fuel Type	Available On	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm	Lowest Performing (MPG)øø	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø		
		Tourneo											
1.5L 120PS Ford EcoBlue	Diesel	Zetec, Titanium	Euro Stage 6.2	6 Speed Manual	FWD	120PS (88kW)	270	48.7	50.4	5.8	5.6		
1.5L 120PS Ford EcoBlue	Diesel	Zetec, Titanium	Euro Stage 6.2	8 Speed Automatic	FWD	120PS (88kW)	270	43.5	44.1	6.5	6.4		
		Grand Tourneo											
1.5L 120PS Ford EcoBlue	Diesel	Zetec. Titanium	Euro Stage 6.2	6 Speed Manual	FWD	120PS (88kW)	270	48.7	47.9	5.8	5.9		
1.5L 120PS Ford EcoBlue	Diesel	Zetec, Titanium	Euro Stage 6.2	8 Speed Automatic	FWD	120PS (88kW)	270	43.5	42.8	6.5	6.6		
Notes													

#### øFord test figures.

with The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different wehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under that of the contain data of the contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under that of the contain data of the contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under that of the contain data of the contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under that of the contain data of the contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under that of the contain data of the contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under the contain data of the contain data of the contain data for all new passenger car models is available at any point of sale free of charg

Page 32 Fuel Consumption Data Effective from:6th April 2019 Q4 Ford Motability Price List effective from 1st October 2019